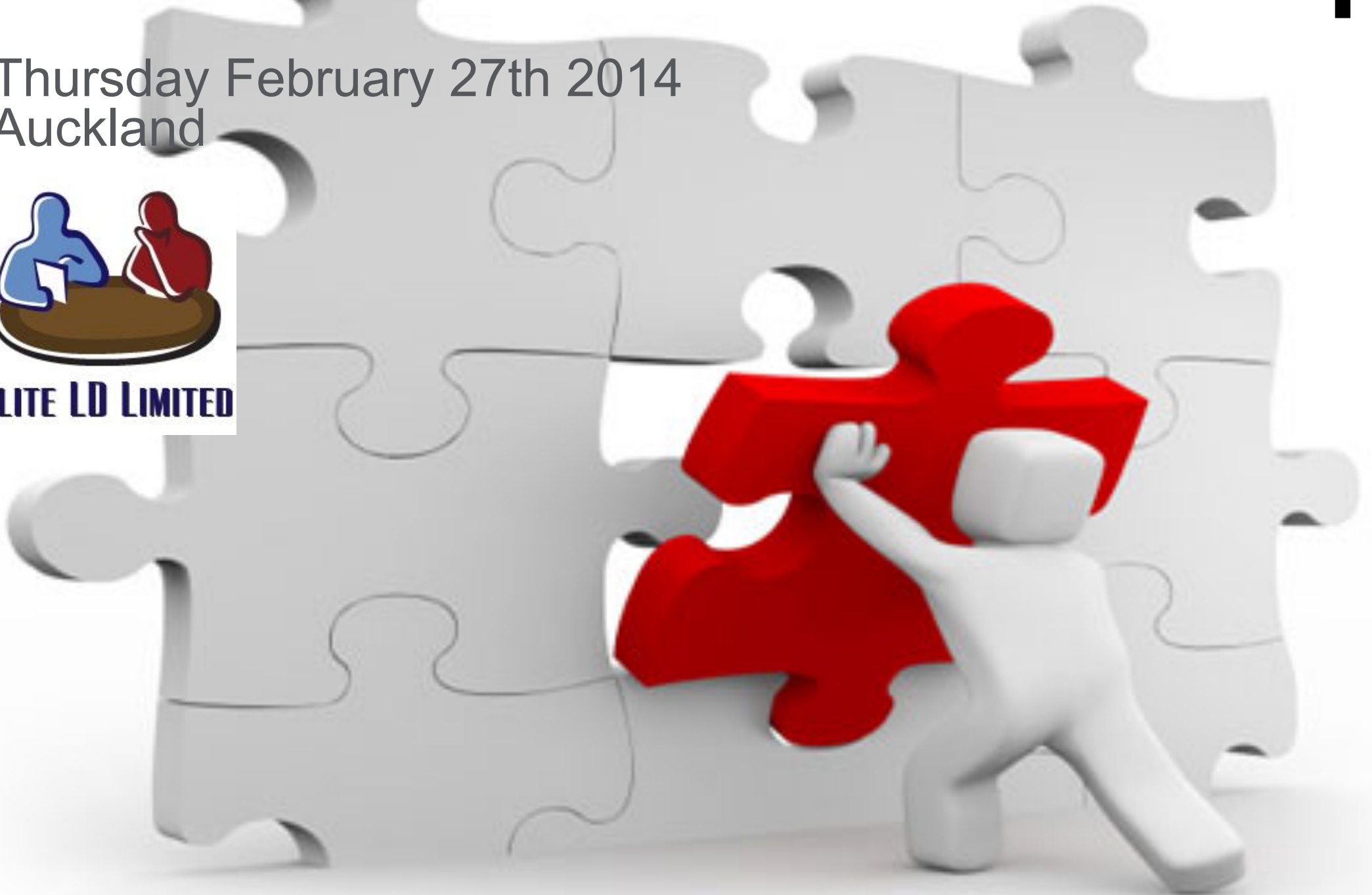


Introduction to Leadership

Thursday February 27th 2014
Auckland



ELITE LD LIMITED



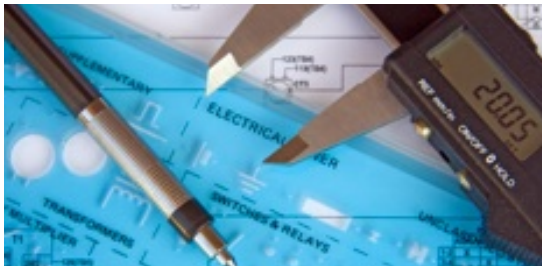
Every effective leader shares the same need to understand people while understanding themselves. They need to know how people are motivated and how to communicate with people in a way that can be effective. They need to have the self awareness to know their own strengths and weaknesses and the self-mastery to utilise their personal qualities in order to lead effectively.

Self-awareness, self-mastery and the ability to understand others can come from an understanding of psychological type.

Psychological type is a simple model with complex implications for the ways in which we perceive and make sense of experience. The psychological type model assumes that various habits of the mind influence how we pay attention to and how we make sense of as well as how we may express what we've seen or experienced. The Psychological type model was originated by Carl Jung. Katharine Briggs and her daughter Isabel Briggs Myers further developed Jung's theoretical model and actualised it in the form of the Myers-Briggs Type Indicator(MBTI)

4 Objectives

5-6 Training process



7 Pricing

8 The Facilitator

Leadership training

The leadership training process will use the MBTI tool to enable participants to identify their own personality preferences. They then will look at how preferences differ from person to person and by understanding those differences, communication, conflict management and team building can be greatly improved.

Objectives

- Participants to demonstrate understanding of their personal skills, strengths, attributes and values for leadership responsibilities.
- Participants to demonstrate increased understanding about what effective leadership comprises of and what leadership styles and behaviours work.
- Participants to demonstrate changed leadership behaviour on-the-job.
- Participants to have the necessary skills in order to increase engagement levels within their teams.





Elite Principles.

- **Leadership is the influence over people in order to achieve a common objective.**
- **The Leadership mentoring process should encourage the individual's commitment to continuous learning.**
- **Self-awareness and reflection is critical to successful leadership development .**
- **Successful Leadership development requires a core level of motivation and intellectual capacity which should be assessed prior to proceeding with the programme.**

Sample workshop agenda

9:00 Introductions and icebreakers

Ground rules for the workshop

Canvassing of team members expectations

9:15 Introduction to Leadership

Explanation of the fundamental principles of leadership and the differences between leadership and management

10:00 Introduction to the MBTI Tool and the best-fit type process

Concept of preference

Strengths and limitations of type theory

10:15 Where do we get our energy from?

Exercise to determine whether team members have a preference for extroversion or introversion and how this impacts on team dynamics

10:45 How do we process information?

Exercise to determine whether team members have a preference for sensing or intuition and how this impacts on team dynamics

11:15 How do we make decisions?

Exercise to determine whether team members have a preference for thinking or feeling and how this impacts on team dynamics

12:00 How do we approach life?

Exercise to determine whether team members have a preference for judging or perceiving and how this impacts on team dynamics

12:30 Psychological profile analysis

Explanation of individual and team profile

Identification of team strengths and potential blind spots



Post workshop

For a month after the workshop a facilitator will be available via email to answer any questions that the participants have about MBTI, communication, stress management and Leadership

1:00 Lunch

1:30 Leadership mindset

Team building exercise to demonstrate the innovation nature of an effective leadership mindset

2:15 Hierarchy of mental functions

An explanation of dominant, auxiliary, tertiary and inferior mental functions

2:30 Type and decision making

Explanation of the hierarchy of dichotomies and how this order influences your decision making process

3:00 Leadership communication

Explanation of how the same message can be interpreted in different ways depending on the type of the sender of the message and the receiver

4:00 Debrief & action plans

4:30 Finish



1

Cost is \$950 excluding GST per participant

2

By confirming your enrolment you are agreeing to the following conditions:

Cancel on or before 28th January: no fee payable

Cancel after 28th January but on or before 13th February: half fee payable

Cancel after 13th February: full fee payable

3

We reserve the right to cancel the course for any reason. Should the course be cancelled the course fee will be promptly repaid in full. This will be the limit of Elite LD's liability

About the facilitator



2012 Best Nationwide Consultancy

My name is Mark Wager, I have been a Manager for nearly 25 years including senior roles within the retail, finance industries as well as the public service both in the United Kingdom and in New Zealand.

As a certified MBTI practitioner and an international author I have written Leadership articles for publications such as M2 Magazine, NZ Management Magazine, Lifestyle for Men(US) Magazine and NZ Business Magazine. My recent clients include Kmart, ACC, Foodstuffs and the Inland Revenue Department.

